

Press Release

Strong Synergies Drive Strategic Partnership Between AI For Business and Esker

Derby, UK — December, 5, 2024 — [Esker](#), the global authority in [AI-powered business solutions](#) for the Office of the CFO, today announced that AI for Business, the global AI implementer, has signed a referral partnership deal with Esker for both its [Source-to-Pay](#) and [Order-to-Cash](#) solutions.

AI for Business, co-founded by Dan Walker and Agnes Gudwanska, brings over 20 years of expertise in operational transformation and change management. The company has successfully led numerous AI implementations that have delivered significant ROI for its clients, with a strong focus on guiding teams in Source-to-Pay and Order-to-Cash through transformation journeys. Dan, with his background as a Group Credit Manager, deeply understands the challenges faced by teams without automation, and specialises in helping Order-to-Cash clients transition to automated solutions. Meanwhile, Agnes, a seasoned Procurement and Supply Chain professional, applies a robust approach to business process change, consistently achieving high standards in delivery and driving substantial cost savings.



“We conducted a comprehensive review of the AI and automation software market to identify a best-in-class solution provider capable of addressing our clients’ needs in Order-to-Cash and Source-to-Pay processes. Our goal was to find an innovative partner that could streamline workflows while driving measurable value. Esker’s cutting-edge solutions emerged as the perfect fit, offering a seamless alignment with our commitment to transformative technology.”

Agnes Gudwanska, Co-founder, AI for Business



“We believe this partnership will be incredibly valuable for businesses undergoing AI and digital transformation. By combining our deep industry knowledge with Esker’s market-leading solutions, we’re uniquely positioned to support the companies we work with.

Together, we can help businesses streamline operations, adopt innovative practices and achieve their transformation goals with confidence.”

Dan Walker, Co-founder, AI for Business



"We are thrilled to partner with AI for Business, a company with an impressive track record in AI implementation and operational transformation. This collaboration further strengthens the Esker mission to provide AI-powered solutions that drive efficiency and deliver tangible results. With a deep expertise that AI for Business has in both Source-to-Pay and Order-to-Cash processes, we are confident that together we can empower more businesses to embrace automation and unlock the full potential of their operations."

Alistair Nicholas, Managing Director, Esker Northern Europe

About AI for Business

At AI for Business Ltd, we take you on a 'best in class' AI implementation journey that's tailored to your unique needs. We guide you and your team through a successful transformation journey that strengthens your team's performance and delivers an immediate ROI. Our approach is holistic, ensuring that the changes we implement not only enhance efficiency but also foster a more resilient, connected and empowered team.

www.aiforbusinessltd.co.uk

About Esker

Esker is the global authority in AI-powered business solutions for the Office of the CFO. Leveraging the latest in automation technologies, Esker's Source-to-Pay and Order-to-Cash solutions optimise working capital and cashflow, enhance decision-making, and drive better collaboration and human-to-human relationships with customers, suppliers and employees. Founded in 1985, Esker operates in North America, Latin America, Europe and Asia Pacific with global headquarters in Lyon, France, and U.S. headquarters in Madison, Wisconsin. For more information on Esker and its solutions, visit <https://www.esker.co.uk/>. Follow Esker on [LinkedIn](#), [X](#), or [YouTube](#) and join the conversation on the [Esker blog](#).

Esker Ltd.

Unit 1 Stoney Cross Industrial Estate
Station Road
Spondon - Derby
DE21 7RX
United Kingdom
Tel: +44 (0) 1332 54 8181
www.esker.co.uk/ | info@esker.co.uk

Press Contact: Samuel Townsend

Tel: +44 (0) 1332 548181 | sam.townsend@esker.com

Investor Relations Contact: Emmanuel Olivier

Tel: +33 (0)4 72 83 46 46 | emmanuel.olivier@esker.com